Remimeo   HCO POLICY LETTER OF 24 JANUARY 1969

TARGET TYPES

(Note: This is a developing subject, new in philosophy. It is
part of the philosophy Scientology.)

You should learn the names and types of targets for quick use
and classification of what you are trying to do.

MAJOR TARGET - The broad general ambition, possibly covering
a long only approximated period of time. Such as "To attain greater
security" or "To get the org up to 50 staff members."

PRIMARY TARGET - The organizational, personnel communication
type targets.

These have to be kept in. These are the terminals and route and
havingness and org board type targets. Example: "To put someone in
charge of organizing it and have him set remaining primary targets."
Or "To re-establish the original comm system which has dropped out."

CONDITIONAL TARGETS - Those which set up EITHER/OR to find out
data or if a project can be done or where or to whom.

OPERATING TARGETS - Those which lay out directions and actions
or a schedule of events or timetable.

PRODUCTION TARGETS - Those which set quantities like statistics.

PROGRAM - The complete or outline of a complete target series
containing all types.

While there may be other types of targets, these (more fully
described in HCO P/L 14 Jan 69, 16 Jan 69, 18 Jan 69 and Correction
HCO P/L 23 Jan 69 and this one, HCO P/L 24 Jan 69) should be studied
and every target set should be classed as one or more of the above.

"Complete Planning" and "Programmes" are synonymous at this
time and PROGRAMMES is the preferred word.

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